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Curtis Nance  
EST South Atlantic District Manager



May 1, 2012  
Dino DeRose  
President  
Commercial Systems Group  
151 Semoran Commerce Place  
Apopka, Florida 32703

**RE: 2011 EST Strategic Partner of the Year**

Dino,

The purpose of this letter is to express my sincere congratulations to Commercial Systems Group for being recognized as the top performing EST Strategic Partner in the entire Southeast Region in 2011.

Each year, UTC Management reviews the overall performance of all Strategic Partners, and makes a determination as to which is excelling in key areas.

Many are deserving of distinct acknowledgement, but only one is awarded as the best, among all.

Over a period of many years CSG has consistently, exceeded monetary quotas, and stated goals.

The EST Brand Loyalty demonstrated in the process is particularly respected and appreciated.

CSG Staff demonstrates stellar product knowledge, and are reputed in their assigned Markets as dedicated, professional and well disciplined at all times.

Your Organization has acted as an exemplary Business Partner for many years and routinely sets the pace for others to follow.

The result is a business acumen that resonates throughout the Company.

Well done Dino and Team.

Until your next time in the Winner's circle, keep up the outstanding job on all fronts!

Regards,

A handwritten signature in black ink, appearing to read "Curtis Nance".

**South Atlantic District Manager, EST, a UTC Fire and Security Company**