Leasing with Technology Financial Services keeps the technology rolling into your business, without all of your cash rolling out.
Leasing is a Growing Trend

According to the Equipment Leasing Association, the volume of equipment leased by U.S. businesses has risen more than 55% over the last decade – from $140.2 billion in 1994 to $218 billion projected in 2004 – evidence that leasing has clearly gained acceptance as a smart way to manage and finance needed equipment. Leasing has become a fast-growing trend, particularly for rapidly outdated high-technology equipment, as a growing number of companies take advantage of leasing’s benefits and flexibility.

- 80% of all U.S. Companies lease some or all of their equipment. 
- 35% of all computer sales in North America are now financed with leasing. 
- 80% of leased computer equipment is upgraded or replaced within 24 months, 95% within 36 months.

Benefits of Leasing

Have the Latest and Greatest Technology – Today and Tomorrow.

Concerned about acquiring equipment that can quickly become obsolete? Leasing allows your business to always have the most current technology – a key competitive edge. GE Technology Financial Services offers a variety of programs designed to “refresh” equipment as it becomes obsolete. With leasing, the productivity and competitiveness of your business need not be compromised because of outdated equipment. If need be, GE TFS can help you upgrade or add-on equipment at any point during the lease term.

Avoid the High Costs of Disposal

Government regulations dictate how IT equipment disposal must be handled. For companies that decide to sell obsolete equipment, research indicates that proceeds from selling the equipment do not cover expenses. GE Technology Financial Services has the resources and systems necessary to support your equipment disposal needs.

Maximize Your Equipment Budget

With minimal cash outlay and low monthly payments, leasing improves cash flow and simplifies financial planning. Leasing allows savvy companies to pay for the equipment over time, as it is used, freeing up cash and credit lines for profit-generating activities, not overhead.

Lease payments can be matched to budget levels or customized to match revenue streams, and unlike bank loans, lease payments are generally fully tax-deductible. (Please consult your accountant or tax advisor to discuss this important tax advantage.)

We Deliver Six Sigma Quality Service, Quick and Easy Transactions, Industry Knowledge and Best Practices.

We have assembled the most talented team in the industry to create the infrastructure necessary to deliver world-class products and service to you. Our procedures, systems capabilities and people are in place to make leasing fast and easy. We specialize in making your experience quick and simple.

We distinguish ourselves by knowing your business and delivering what you need in a timely and cost-effective manner.

Flexible Payments:

- Best-in-class service levels and one-day responses to your customer service inquiries
- Total-solution financing, including hardware, software, training and installation
- Innovative lease products and more!

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Technology Financial Services (TFS) is a global leader in developing and providing financial solutions to equipment manufacturers, distributors, dealers and end-users.

TFS is a division of GE Vendor Financial Services (VFS). Headquartered in Danbury, CT, VFS has over $31 billion in served assets.

With over 10,000 combined employees worldwide, more than 16,000 dealers/distributors and 500,000 accounts, we provide the people, processes, strength and stability to help your business grow.

“Computers now become obsolete in about three years. Leasing allows you to update quickly and easily – and keep up with the competition.”

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